

Tony Mayo

Reston, Virginia 20190

Tony@MayoGenuine.com

+1 703 298 4222



Tony Mayo is a master of analogy and anecdote whose illustrations are as likely to come from his studies of high energy physics or Oriental philosophy as from his years of management and sales in high-technology.

Whether speaking from a platform, coaching one-on-one, or facilitating a workshop, Tony maintains a laser focus on his goal of helping people realize their dreams.

Tony completed high school and college in three years each, then earned his MBA from the University of Chicago at age twenty-one. He immediately started a business which he sold in 1982. Tony has worked with Arthur Andersen and General Electric, founded boot-strap and venture-backed start-ups, and taught at the college, graduate, and executive levels. Tony is the sole inventor of US Patent #6,678,663. His most important activities today are family fun, working with top executives, and total health.

All with one unifying purpose: to help people be productive and satisfied.

Client comments:

As CEO of a publicly held company, and as a psychiatrist who is a member of [Tony's CEO] group, I hold Tony in the highest regard regarding his talents as a group leader. His intellect, background, and experience keenly enhance the group experience, but more than that he has established a deep feeling of commitment and trust among our group members, which is rare. Tony is truly gifted as a group leader.

A Florida entrepreneur and investor said, of the sale of a company to a publicly traded firm, *The negotiation Tony coached me for went exactly as he had predicted. It was like he had read the other person's mind.*

A Virginia CEO: *Tony asks fundamental questions that force me to confront my assumptions. His strategic use of silence has led me to surprising insights.*

A Maryland customer service manager, of participating in one of Tony's workshops: *It is a pleasure to watch someone doing what he was born to do.*